# The Council on Virginia's Future

# Southern Consortium of University Public Service Organizations

Jane Kusiak, Executive Director Council on Virginia's Future

# Agenda

Vision for Virginia and the Journey Toward Transparency and Assessment

**Lessons and Implications** 

**Closing Remarks** 





# Council on Virginia's Future: A Public-Private Vehicle for Virginia's Long-Term Governance

#### Origin

- <sup>o</sup> The Council was established pursuant to § 2.2-2682 of the *Code of Virginia* by the 2003 General Assembly to serve as an advisory board to the Governor and the General Assembly.
- A forum where legislative, executive branch, and community leaders come together for work that transcends election cycles, partisanship, limited organizational boundaries, and short-term thinking.

#### **Purpose**

- Provide long-term focus on high priority issues.
- Create an environment for improved policy and budget decision-making.
- Increase government accountability, operations, and performance.
- Inform citizens about performance and engage them in dialogue about Virginia's future.

#### Membership

- The Council includes:
  - The Governor who serves as chair
  - Senior legislative leaders:
    - Senate: Colgan, Miller, Norment, Saslaw
    - House: Armstrong, Griffith, Howell, Putney
  - Seven business and community leaders
  - Two members of the Governor's Cabinet

# Roadmap for Virginia's Future

Review and update the Roadmap as necessary.

**Performs** 

Assess progress against long-term objectives, current service levels, and productivity improvement.

Measure, evaluate and improve performance (Continuous Improvement).

Establish a vision for the Commonwealth:

- Vision
- Long-term Goals
- Societal Metrics

Establish strategic plans that link to long-term objectives and the budget (Strategic Planning).

Adjust funding based upon goals and results (Performance-Based Budgeting).

#### **COUNCIL:**

Roadmap Development and Evaluation

#### **GOVERNMENT:**

Roadmap Implementation and Improvement



# Virginia Performs Architecture

## **Charting a Course for Excellence**

## **LONG-TERM GOALS** & **SOCIETAL INDICATORS**

Economy, Education Health & Family, Transportation, Public Safety, Natural & Cultural Resources

Government and Citizens

**Transforming** Virginia

**Transforming** Government

## **AGENCY KEY OBJECTIVES & METRICS**

**Improving** Outcomes **Improving** Efficiency

**BUDGET SERVICE AREA OBJECTIVES & METRICS** 

## **Health & Family Examples**

# **LONG-TERM GOAL**

Inspire Healthy Living

#### **SOCIETAL INDICATORS**

Cardiovascular Disease Obesity

How is Virginia doing?

#### **AGENCY KEY MEASURES**

- Reduce percentage of obese adults from 24% to 21% (VDH\*)
- Reduce percentage of adult smokers from 21% to 19% (VDH\*)

Are we getting results on our highest priorities?

#### **SERVICE AREA MEASURES**

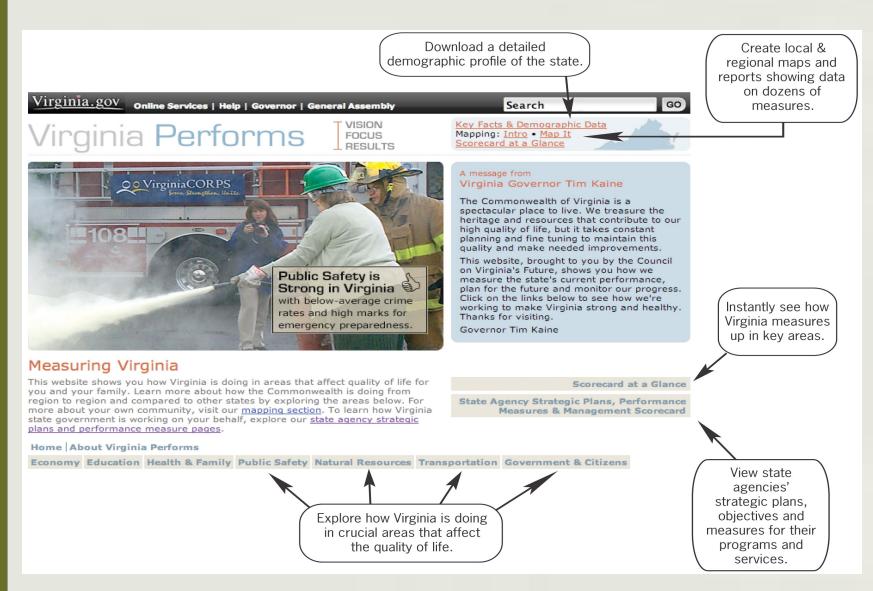
- Increase percentage of clients in disease management program from 9% to 25% (DMAS\*)
- Reduce percentage of adults with high blood pressure from 25.4% to 24.5% (VDH\*)

What are the expectations for our service areas?

\* The acronym VDH stands for the Virginia Department of Health; DMAS stands for the Department of Medical Assistance Services.



# Virginia Performs Home Page (www.VaPerforms.Virginia.Gov)





# A Number of Products Complement the Web-based View





# Scorecard at a Glance

## Scorecard at a Glance

#### Economy

Goal: Be a national leader in the preservation and enhancement of our economy.

#### Indicators:

Personal Income/ Wages and Salaries Poverty

Unemployment

Employment Growth

Workforce Quality

**Business Climate** 

Business Startups

#### Education

Goal: Elevate the levels of educational preparedness and attainment of our citizens.

#### Indicators:

School Readiness

Third Grade Reading

Fourth Grade Reading & Math Achievement High School Graduation

High School Dropout

College Graduation

Educational Attainment

Lifelong Learning

#### Health & Family

Goal: Inspire and support Virginians toward healthy lives and strong and resilient families.

Virginia Performs FOCUS RESULTS

#### Indicators:

Family

Adoption Foster Care

Child Abuse & Neglect

Community Health

Teen Pregnancy

Obesity

Infant Mortality

Suicide

Health Insurance

Immunization

Cancer

Cardiovascular Disease

Smoking

Life Expectancy

#### Government & Citizens

Goal: Be recognized as the best-managed state in the nation.

#### Indicators:

Bond Rating

Taxation

Voter Registration & Turnout

Consumer Protection

Internet Access

#### Public Safety

Goal: Protect the public's safety and security, ensuring a fair and effective system of justice and providing a prepared response to emergencies and disasters of all kinds.

#### Indicators:

Crime

Juvenile Intakes

Recidivism (Adult & Juvenile)

Traffic Fatalities

Emergency Preparedness

#### Legend

#### Performance Trend

Worsening

Maintaining

Improving

#### Natural, Historic & Cultural Resources

Goal: Protect, conserve and wisely develop our natural, historical and cultural resources.

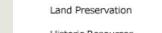
#### Indicators:

Air Quality

Water Quality

Solid Waste & Recycling

Historic Resources



#### Transportation

Goal: Ensure that Virginia has a transportation system that is safe, enables easy movement of people and goods, enhances the economy and improves our quality of life.

#### Indicators:

Land Use

Traffic Congestion

Infrastructure Condition





# Are We Making Progress?

	Impi	oving	Maintaining	Losing Ground
Economy	Personal Income, Wages & Salaries Unemployment Business Startups	Employment Growth Business Climate Poverty Workforce Quality		
Education	Third Grade Reading Fourth Grade Reading & Math Achievement	College Graduation High School Dropout Educational Attainment	School Readiness High School Graduation Lifelong Learning	
Health & Family	Adoption Teen Pregnancy Immunization Cardiovascular Disease	Cancer Smoking Life Expectancy	Foster Care Child Abuse & Neglect Infant Mortality Suicide Health Insurance	Obesity
Public Safety	Crime Emergency Preparedness		Juvenile Intakes Adult & Juvenile Recidivism	Traffic Fatalities
Natural Resources	Air Quality Water Quality	Land Preservation	Solid Waste & Recycling Historic Resources	
Transportation			Infrastructure Condition Land Use	Traffic Congestion
Government & Citizens	Bond Rating Taxation	Internet Access	Voter Registration & Turnout	Consumer Protection

# How Does Virginia Compare to Other States?

Indicator Rank vs. Other States	1-10	11-20	21-30	31-40	41-50
ECONOMY					
Personal Income	V				
Poverty	~				
Unemployment	~				
Employment Growth			~		
Workforce Quality	~				
Business Climate	~				
Business Startups		~			
EDUCATION					
Fourth Grade Reading	~				
Fourth Grade Math		~			
High School Graduation		~			
High School Dropout	~				
College Graduation-Bachelor's Degree		V			
HEALTH & FAMILY					
Teen Pregnancy		V			
Obesity			~		
Infant Mortality				V	
Suicide		V			
Health Insurance			~		
Immunization			~		
Cardiovascular Disease		V			
Cancer Deaths			~		
Smoking			~		
PUBLIC SAFETY					
Property Crime	~				
Violent Crime		V			
Traffic Fatalities		~			
Emergency Preparedness	~				
NATURAL RESOURCES					
Historic Districts	~				
TRANSPORTATION					
Traffic Congestion - Commute Time					~
Infrastructure - Deficient Bridges			~		
GOVERNMENT & CITIZENS					
Bond Rating	~				
Taxation		~			
Voter Turnout				~	
Consumer Protection – ID Theft				V	
Internet Access—Digital Government	~				

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# How Are Our Regions Doing?

Indicator	Regions							
Economy	Central	Eastern	Hampton Roads	Northern	Southside	Southwest	Valley	West Central
Personal Income	•	•	•	•	•	•	•	•
Poverty	•	•	•	•	•	•	•	•
Unemployment	•	•	•	•	•	•	•	•
Employment Growth	•	•	•	•	•	•	•	•
Business Startups	•	•	•	•	•	•	•	•
Education	Central	Eastern	Hampton Roads	Northern	Southside	Southwest	Valley	West Central
High School Graduation	•	•	•	•	•	•	•	•
High School Dropout	•	•	•	•	•	•	•	•
Sr. Plans: Associate's Degree	•	•	•	•	•	•	•	•
Sr. Plans: Bachelor's Degree	•	•	•	•	•	•	•	•
Health and Family	Central	Eastern	Hampton Roads	Northern	Southside	Southwest	Valley	West Central
Foster Care	•	•	•	•	•	•	•	•
Infant Mortality	•	•	•	•	•	•	•	•
Suicide	•	•	•	•	•	•	•	•
Teen Pregnancy	•	•	•	•	•	•	•	•
Cardiovascular Deaths	•	•	•	•	•	•	•	•
Public Safety	Central	Eastern	Hampton Roads	Northern	Southside	Southwest	Valley	West Central
Property Crime	•	•	•	•	•	•	•	•
Violent Crime	•	•	•	•	•	•	•	•
Juvenile Intakes	•	•	•	•	•	•	•	•
Traffic Fatalities	•	•	•	•	•	•	•	•
Trend Key:	Imp	roving	N	Maintaining	•	Worse	ning •	

# Are Agency Measures Aligned with High-priority Goals?

SOCIETAL IND	ICAT(	OR		AGENCY			
Indicator	Performance Trend	State Influence	Agency	Key Measure	Baseline/ Target		
EDUCATION							
Third Grade Reading	•	•	Education	Third graders passing the reading SOL test	84%/ 95%		
High School Graduation	+	•	Education	High school students exiting with a diploma	74%/ 80%		
HEALTH AND FA	MILY						
Infant Mortality	+	•	Health	Infant mortality rate (per 1,000 live births)	7.4/ 7.0		
Immunization	•	•	Medical Assistance Services	Medicaid two-year olds fully immunized	87%/ 90%		
PUBLIC SAFETY							
Traffic Fatalities	+	•	Transportation	on Traffic crash-related fatalities	1,071/ 906		
Recidivism	<b>→</b>	•	Juvenile Just	Juveniles convicted of a new crime within a year of release	40%/ 35%		
NATURAL, CULT	URAL	AND	HISTORIC RES	OURCES			
Water Quality	•	•	Environmen Quality	tal Nitrogen nutrients discharged in the Chesapeake Bay watershed (millions of lbs.)	25.7/ 24.8		
			Forestry	Harvest sites with no sediment reaching streams	93%/ 94%		

# Example of Budget Decision Alignment to Agency Key Measures

HEALTH AND FAMILY								
SOCIET	AL				AGENCY	AGENCY		
Indicator	Performance Trend	State Influence		Agency Acronym	Key Measure	Baseline/ Target	Progress	
Adoption	1	•		DSS	Children adopted within 24 months of entering foster care	21% / 25%	1	
Foster Care	+	•		DSS	Children adopted within 24 months of entering foster care	21% / 25%	<b>1</b>	
				CSA	Proportion of children served at home, in school, and in the community	38.4% / 50%	<b>†</b>	
Child Abuse & Neglect	<b>→</b>	•		DSS	S Children experiencing repeat child abuse or neglect within 6 months 1.85% / 1.		<b>1</b>	
				VDH	Infant mortality rate (per 1,000 live births)	7.4 / 7.0	+	

#### Children's Initiatives

- Increase maintenance payments to foster homes and funding for adoption subsidies.
- Provide incentives for community-based care through the Comprehensive Services Act (CSA).
- · Improve outcome data on children served by the CSA.
- Enhance child welfare worker training.
- Increase outpatient mental health services for children.

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# Scope of Work and 2008 Priorities

## Council

## **Executive Branch**

Roadmap and Special Issues Development	Assessment	Service Performance (Strategic Planning and Performance Budgeting)	Productivity Improvement (Efficiency and Effectiveness)
Purpose	Purpose	Purpose	Purpose
Refine the Roadmap for Virginia's Future.	Refine Virginia Performs.	Improve state government planning, budgeting, and performance management.	Enhance state government's productivity improvement and change management.
Priorities for 2008	Priorities for 2008	Priorities for 2008	Priorities for 2008
<ul> <li>Accelerate emphasis on high-priority issues, starting with educational attainment.</li> <li>With education, business, and community partners, develop options for improving Virginia's educational attainment rates.</li> <li>Convene regional and statewide forums on quality-of-life outcomes, including educational attainment.</li> </ul>	<ul> <li>Continue to refine and analyze performance data.</li> <li>Enhance site functionality with improved reporting, mapping, and navigation features.</li> <li>Launch regional versions of Virginia Performs, beginning with Hampton Roads.</li> </ul>	Continue the development and refinement of core planning and budgeting systems:  • Strengthen program evaluation, target-setting, and root-cause analysis.  • Strengthen the links between outcomes and budget decision-making.  • Develop a new performance budgeting system.	<ul> <li>Continue development of the Productivity Investment Fund.</li> <li>Establish agency-level productivity measures.</li> <li>Promote continuous improvement within state government.</li> </ul>

# Lessons and Implications

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# Change Requires a Long-term Commitment

## 2005

Implemented a new strategic planning and budgeting approach, including objectives, measures, and targets; plans linked to budget through "service areas." Teams defined goals, indicators, and the 'public face' of the performance system.

## 2006

Identified 200 agency key objectives and metrics (v. 2,000 service area metrics). Developed data and content for Virginia Performs.

## 2007

Refined key measures and aligned them with societal indicators; linked budget decisions to performance. Launched Virginia Performs.

## 2008

New productivity measures will strengthen the relationship between internal improvement investments and desired outcome and performance targets. Measures will be refined and continuous improvement efforts expanded.

# Agency Alignment to Shared Outcomes Can be a Challenge

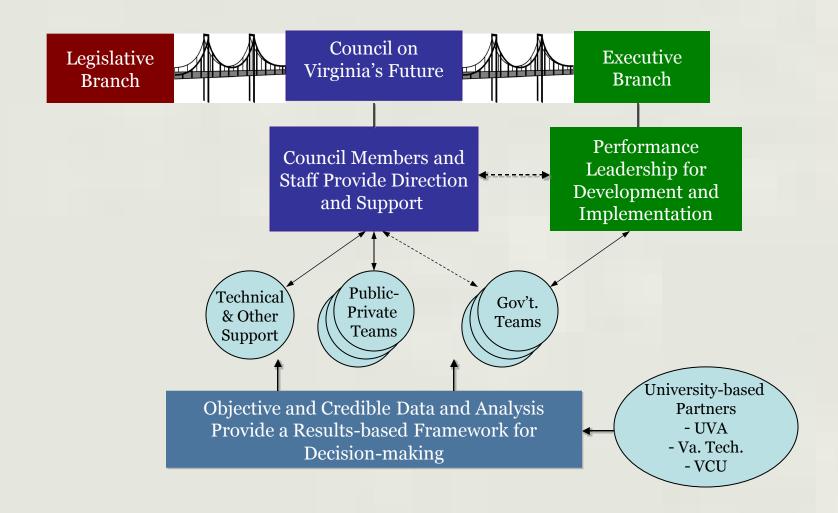
- A focus on outcomes as opposed to outputs such as applications processed was a new and sometimes difficult concept for some agency leaders:
  - Most deliver services based on limited, specific mandates.
  - Many act as agents to pass through funds to other organizations.
  - Agency managers feel that given the scope and complexity of most societal issues and their own limited resources and mandate they should not be held accountable for measurable improvement for such indicators such as obesity, recidivism, and high school graduation rates.
- However, it is exactly because of this scarcity of resources and complexity that a focus on outcomes and results is so important; it stimulates root cause analysis, innovation, and collaboration:
  - Recidivism: Strengthening early assessment and coordinated community care at release.
  - Infant mortality: Request for results and enhanced partnerships with key localities.
  - Foster care: Budget initiatives to strengthen family-based care.

# Leadership and a Principle-based Approach Provide the 'Glue' to Maintain Momentum

- Cultivation of 'aspirational' leadership is important.
- The success of Virginia Performs is due, in part, to a commitment to three high-level principles:
  - Put results first: Tie public investment decisions to meaningful societal goals and evaluate them through a focus on outcomes.
  - Openly assess progress: Emphasize transparency in operations and promote accountability.
  - Encourage positive change: Provide the right tools and incentives to promote innovation, collaboration, and productivity improvement.
- This public commitment to high-level principles backed by objective and credible data has helped to minimize partisan concerns and to facilitate implementation at the state agency level.

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# Unique Partnerships Drive Innovation & Change



# Virginia Performs is a Model for the Next Generation of Public Administration

- A focus on outcomes and measurable results is leading to new ways of looking at programmatic and budget decision-making.
- Leadership is embracing a more holistic view of governance: doing things right can be as important as doing the right things. That is, they recognize that without gains in both efficiency and effectiveness, government will not have the wherewithal to achieve policy objectives in the future, whatever those objectives happen to be.
- To date, the focus in developing Virginia's performance leadership and accountability system has been on supporting practitioners in implementing best practices and results-based decision-making. Now that the framework is built for stronger planning, assessment, and performance improvement, we hope to accelerate the rate at which improvements are made.
- The Council's partnership with Weldon Cooper reflects a growing need for stronger university-government partnerships.

# Concluding Remarks

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# **Concluding Remarks**

- Diverse, multi-level leadership commitment and engagement
- ➤ A long-term, high-level perspective
- Frequent communications to achieve 'buy-in' and promote change
- ➤ Appreciation and knowledge of organizational diversity and the implications of multi-layered public-private-university partnerships

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## Sites of Interest

Virginia Performs: www.VaPerforms.virginia.gov

Council on Virginia's Future: www.future.virginia.gov

Enterprise Solutions Group: www.innovations.vi.virginia.gov

For more information:

Jane Kusiak janekusiak@virginia.edu 1001 E. Broad St., Suite 430 Richmond, VA 23219